



ALAMEDA COUNTY
AUDITOR-CONTROLLER AGENCY
PATRICK O'CONNELL
AUDITOR-CONTROLLER/CLERK-RECORDER

MEMORANDUM

TO: Nate Miley, Board of Supervisors, Chair-Procurement and Contracting Policy Committee

Keith Carson, Board of Supervisors, Procurement and Contracting Policy Committee

FROM:  Patrick O'Connell, Auditor-Controller

DATE: November 7, 2013

SUBJECT: PROCUREMENT UPDATE

Attached is an updated progress report on County Procurement. The data presented in the report is for the period July 1, 2009 through June 30, 2013. The information presented in this report is based on payments made to contractors. As you can see on Page A from the summary chart of all payments up to \$500,000 dollars for the period July 1, 2009 through June 30, 2013:

- Total payments up to \$500,000 were 408.8M dollars
- 281.6 dollars were paid to local contractors which equals 68.88% of total dollars up to \$500,000
- 214.2M dollars were paid to MBE/SLEB contractors which equals 52.39% of total dollars up to \$500,000
- Payments to MBE/SLEB contractors by category were:

Construction: \$31.4M which is 55.13% of Construction dollars

A & E: \$4.6M which is 46.50% of A & E dollars

Professional Services: \$66.9M which is 59.07% of Professional Services dollars

Goods & Services: \$111.3M which is 48.67% of Goods & Services dollars

Also included in this report are all payments to contractors including amounts over \$500,000. This information is presented in the summary on Page B.

- Total payments were \$902.0M dollars
- 597.2M dollars were paid to local contractors which equals 66.21% of total dollars
- 321.4M dollars were paid to MBE/SLEB contractors which equals 35.64% of total dollars

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- Payments to MBE/SLEB contractors by category were:

Construction: \$70.5M which is 40.56% of Construction dollars

A & E: \$6.3M which is 25.56% of A & E dollars

Professional Services: \$102.9M which is 28.35% of Professional Services

Goods & Services: \$141.7M which is 41.59% of Goods and Services dollars

Currently the County has 1,353 certified SLEB vendors and approximately 9,100 MBE vendors. We are continually working to increase the number of SLEB/MBE vendors.

This report in its entirety is available on our website at <http://www.acgov.org/auditor/sleb/documents.html>.

PAYMENTS UP TO \$500,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1-2009 to 6/30/2013	
MBE\SLEB\SUB		
african american males	16,424,123	4.02%
african american females	7,312,904	1.79%
asian american males	18,848,123	4.61%
asian american females	9,381,130	2.29%
hispanic american males	12,907,921	3.16%
hispanic american females	6,638,427	1.62%
native american males	118,000	0.03%
native american females	2,127,507	0.52%
multi-ethnic>50% males	5,406,160	1.32%
multi-ethnic>50% females	1,855,850	0.45%
caucasian females - sleb	30,092,631	7.36%
caucasian males - sleb	72,668,586	17.77%
caucasian females	21,879,352	5.35%
multi-ethnic 50/50	8,569,680	2.10%
total mbe\sleb	214,230,394	52.39%
caucasian females	-	0.00%
caucasian males	119,215,598	29.17%
unknown/decline	10,429,893	2.55%
publicly owned entity	64,972,954	15.89%
total	408,848,839	100.00%
% mbe\sleb	52.39%	

SUMMARY OF CONSTRUCTION PAYMENTS UP TO \$500,000	COUNTY	
	7/1-2009 to 6/30/2013	
MBE\SLEB\SUB		
african american males	484,186	0.85%
african american females	802,340	1.41%
asian american males	2,608,483	4.58%
asian american females	1,606,882	2.82%
hispanic american males	6,560,554	11.52%
hispanic american females	488,358	0.86%
native american males	-	0.00%
native american females	-	0.00%
multi-ethnic>50% males	101,548	0.18%
multi-ethnic>50% females	-	0.00%
caucasian females - sleb	4,203,562	7.38%
caucasian males - sleb	10,013,326	17.58%
caucasian females	4,273,742	7.51%
multi-ethnic 50/50	252,448	0.44%
total mbe\sleb	31,395,429	55.13%
caucasian females	-	0.00%
caucasian males	16,671,884	29.28%
unknown/decline	6,329,459	11.12%
publicly owned entity	2,547,135	4.47%
total	56,943,907	100.00%
% mbe\sleb	55.13%	

SUMMARY OF ARCHITECTURE & ENGINEERING PAYMENTS UP TO \$500,000	COUNTY	
	7/1-2009 to 6/30/2013	
MBE\SLEB\SUB		
african american males	13,968	0.14%
african american females	-	0.00%
asian american males	1,139,781	11.64%
asian american females	174,913	1.79%
hispanic american males	158,996	1.62%
hispanic american females	-	0.00%
native american males	6,753	0.07%
native american females	-	0.00%
multi-ethnic>50% males	4,500	0.05%
multi-ethnic>50% females	-	0.00%
caucasian females - sleb	1,023,634	10.45%
caucasian males - sleb	1,853,983	18.94%
caucasian females	107,896	1.10%
multi-ethnic 50/50	68,840	0.70%
total mbe\sleb	4,553,264	46.50%
caucasian females	-	0.00%
caucasian males	2,441,879	24.94%
unknown/decline	2,697,355	27.54%
publicly owned entity	100,214	1.02%
total	9,792,712	100.00%
% mbe\sleb	46.50%	

SUMMARY OF PROFESSIONAL SERVICES PAYMENTS UP TO \$500,000	COUNTY	
	7/1-2009 to 6/30/2013	
MBE\SLEB\SUB		
african american males	7,008,970	6.18%
african american females	5,787,943	5.11%
asian american males	4,325,626	3.82%
asian american females	3,097,803	2.73%
hispanic american males	1,585,652	1.40%
hispanic american females	2,535,449	2.24%
native american males	-	0.00%
native american females	886,332	0.78%
multi-ethnic>50% males	2,125,126	1.87%
multi-ethnic>50% females	338,260	0.30%
caucasian females - sleb	8,007,247	7.06%
caucasian males - sleb	18,500,537	16.33%
caucasian females	9,509,014	8.39%
multi-ethnic 50/50	3,238,178	2.86%
total mbe\sleb	66,946,137	59.07%
caucasian females	-	0.00%
caucasian males	36,418,456	32.12%
unknown/decline	1,287,771	1.14%
publicly owned entity	8,689,924	7.67%
total	113,342,288	100.00%
% mbe\sleb	59.07%	

SUMMARY OF GOODS AND SERVICES PAYMENTS UP TO \$500,000	COUNTY	
	7/1-2009 to 6/30/2013	
MBE\SLEB\SUB		
african american males	8,916,999	3.90%
african american females	722,621	0.32%
asian american males	10,774,233	4.71%
asian american females	4,501,532	1.97%
hispanic american males	4,602,719	2.01%
hispanic american females	3,614,620	1.58%
native american males	111,247	0.05%
native american females	1,241,175	0.54%
multi-ethnic>50% males	3,174,986	1.39%
multi-ethnic>50% females	1,517,590	0.66%
caucasian females - sleb	16,858,188	7.37%
caucasian males - sleb	42,300,739	18.49%
caucasian females	7,988,700	3.49%
multi-ethnic 50/50	5,010,214	2.19%
total mbe\sleb	111,335,563	48.67%
caucasian females	-	0.00%
caucasian males	63,683,379	27.83%
unknown/decline	115,308	0.05%
publicly owned entity	53,635,681	23.45%
total	228,769,931	100.00%
% mbe\sleb	48.67%	

PAYMENTS UNDER \$25,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1-2009 to	6/30/2013
MBE\SLEB\SUB		
african american males	1,593,989	2.71%
african american females	1,100,680	1.87%
asian american males	3,034,373	5.15%
asian american females	1,427,270	2.42%
hispanic american males	1,596,617	2.71%
hispanic american females	691,048	1.17%
native american males	46,769	0.08%
native american females	42,775	0.07%
multi-ethnic>50% males	902,348	1.53%
multi-ethnic>50% females	341,251	0.58%
caucasian females - sleb	3,811,677	6.47%
caucasian males - sleb	9,207,655	15.63%
caucasian females	3,673,154	6.23%
multi-ethnic 50/50	1,888,468	3.21%
total mbe\sleb	29,358,074	49.83%
caucasian females	-	0.00%
caucasian males	19,821,488	33.65%
unknown/decline	1,142,818	1.94%
publicly owned entity	8,591,994	14.58%
total	58,914,374	100.00%
% mbe\sleb	49.83%	

PAYMENTS \$25,001 - \$100,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1-2009 to	6/30/2013
MBE\SLEB\SUB		
african american males	4,098,863	3.52%
african american females	2,114,678	1.81%
asian american males	5,457,892	4.68%
asian american females	3,247,694	2.79%
hispanic american males	3,224,563	2.77%
hispanic american females	1,524,349	1.31%
native american males	71,231	0.06%
native american females	145,958	0.13%
multi-ethnic>50% males	1,036,287	0.89%
multi-ethnic>50% females	526,676	0.45%
caucasian females - sleb	10,491,875	9.00%
caucasian males - sleb	20,998,837	18.01%
caucasian females	4,023,978	3.45%
multi-ethnic 50/50	2,969,371	2.55%
total mbe\sleb	59,932,252	51.42%
caucasian females	-	0.00%
caucasian males	33,685,465	28.87%
unknown/decline	3,863,722	3.31%
publicly owned entity	19,124,684	16.40%
total	116,606,123	100.00%
% mbe\sleb	51.42%	

PAYMENTS \$100,001 - \$500,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1-2009 to	
	6/30/2013	
MBE\SLEB\SUB		
african american males	10,731,271	4.60%
african american females	4,097,546	1.76%
asian american males	10,355,858	4.44%
asian american females	4,706,166	2.02%
hispanic american males	8,086,741	3.47%
hispanic american females	4,423,030	1.90%
native american males	-	0.00%
native american females	1,938,774	0.83%
multi-ethnic>50% males	3,467,525	1.49%
multi-ethnic>50% females	987,923	0.42%
caucasian females - sleb	15,789,079	6.77%
caucasian males - sleb	42,462,093	18.20%
caucasian females	14,182,220	6.08%
multi-ethnic 50/50	3,711,841	1.59%
total mbe\sleb	124,940,067	53.57%
caucasian females	-	0.00%
caucasian males	65,708,645	28.16%
unknown/decline	5,423,353	2.32%
publicly owned entity	37,256,276	15.97%
total	233,328,341	100.00%
% mbe\sleb	53.57%	

SUMMARY ALL PAYMENTS BY ETHNICITY AND GENDER	COUNTY	
	7/1-2009 to	
	6/30/2013	
MBE\SLEB\SUB		
african american males	34,711,123	3.85%
african american females	8,018,257	0.89%
asian american males	24,873,455	2.76%
asian american females	25,731,420	2.85%
hispanic american males	21,386,281	2.37%
hispanic american females	7,157,767	0.79%
native american males	118,000	0.01%
native american females	2,127,507	0.24%
multi-ethnic>50% males	5,832,135	0.65%
multi-ethnic>50% females	2,526,390	0.28%
caucasian females - sleb	38,809,112	4.30%
caucasian males - sleb	99,579,241	11.04%
caucasian females	37,038,694	4.11%
multi-ethnic 50/50	13,492,694	1.50%
total mbe\sleb	321,402,076	35.64%
caucasian females	-	0.00%
caucasian males	265,088,248	29.38%
unknown/decline	22,080,837	2.45%
publicly owned entity	293,476,532	32.53%
total	902,047,693	100.00%
% mbe\sleb	35.64%	

SUMMARY OF CONSTRUCTION ALL PAYMENTS	COUNTY	
	7/1-2009 to	
	6/30/2013	
MBE\SLEB\SUB		
african american males	461,271	0.27%
african american females	802,340	0.46%
asian american males	4,074,174	2.34%
asian american females	15,398,190	8.85%
hispanic american males	11,420,324	6.57%
hispanic american females	1,011,511	0.58%
native american males	-	0.00%
native american females	-	0.00%
multi-ethnic>50% males	104,123	0.06%
multi-ethnic>50% females	680,814	0.39%
caucasian females - sleb	4,847,675	2.79%
caucasian males - sleb	19,449,750	11.18%
caucasian females	10,552,628	6.07%
multi-ethnic 50/50	1,739,967	1.00%
total mbe\sleb	70,542,767	40.56%
caucasian females	-	0.00%
caucasian males	87,168,708	50.12%
unknown/decline	12,976,937	7.46%
publicly owned entity	3,241,489	1.86%
total	173,929,901	100.00%
% mbe\sleb	40.56%	

SUMMARY OF ARCHITECTURE & ENGINEERING ALL PAYMENTS	COUNTY	
	7/1-2009 to 6/30/2013	
MBE\SLEB\SUB		
african american males	13,968	0.06%
african american females	-	0.00%
asian american males	2,846,834	11.62%
asian american females	174,913	0.71%
hispanic american males	158,996	0.65%
hispanic american females	-	0.00%
native american males	6,753	0.03%
native american females	-	0.00%
multi-ethnic>50% males	4,500	0.02%
multi-ethnic>50% females	-	0.00%
caucasian females - sleb	1,023,634	4.18%
caucasian males - sleb	1,853,983	7.57%
caucasian females	107,896	0.44%
multi-ethnic 50/50	68,840	0.28%
total mbe\sleb	6,260,317	25.56%
caucasian females	-	0.00%
caucasian males	9,195,221	37.53%
unknown/decline	7,700,821	31.44%
publicly owned entity	1,338,839	5.47%
total	24,495,198	100.00%
% mbe\sleb	25.56%	

SUMMARY OF PROFESSIONAL SERVICES ALL PAYMENTS	COUNTY	
	7/1-2009 to	
	6/30/2013	
MBE\SLEB\SUB		
african american males	17,131,408	4.72%
african american females	6,493,296	1.79%
asian american males	6,568,127	1.81%
asian american females	5,656,785	1.56%
hispanic american males	4,309,681	1.19%
hispanic american females	2,531,636	0.70%
native american males	-	0.00%
native american females	886,332	0.24%
multi-ethnic>50% males	1,920,487	0.53%
multi-ethnic>50% females	327,986	0.09%
caucasian females - sleb	8,557,247	2.36%
caucasian males - sleb	27,209,006	7.50%
caucasian females	16,558,759	4.56%
multi-ethnic 50/50	4,726,676	1.30%
total mbe\sleb	102,877,426	28.35%
caucasian females	-	0.00%
caucasian males	66,439,877	18.30%
unknown/decline	1,287,771	0.35%
publicly owned entity	192,359,796	53.00%
total	362,964,870	100.00%
% mbe\sleb	28.35%	

SUMMARY OF GOODS AND SERVICES ALL PAYMENTS	COUNTY	
	7/1-2009 to 6/30/2013	
MBE\SLEB\SUB		
african american males	17,104,476	5.02%
african american females	722,621	0.21%
asian american males	11,384,320	3.34%
asian american females	4,501,532	1.32%
hispanic american males	5,497,280	1.61%
hispanic american females	3,614,620	1.06%
native american males	111,247	0.03%
native american females	1,241,175	0.36%
multi-ethnic>50% males	3,803,025	1.12%
multi-ethnic>50% females	1,517,590	0.45%
caucasian females - sleb	24,380,556	7.16%
caucasian males - sleb	51,066,502	14.99%
caucasian females	9,819,411	2.88%
multi-ethnic 50/50	6,957,211	2.04%
total mbe\sleb	141,721,566	41.59%
caucasian females	-	0.00%
caucasian males	102,284,442	30.04%
unknown/decline	115,308	0.03%
publicly owned entity	96,536,408	28.34%
total	340,657,724	100.00%
% mbe\sleb	41.59%	

PAYMENTS UNDER \$25,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1-2009 to	
	6/30/2013	
MBE\SLEB\SUB		
african american males	1,593,989	2.71%
african american females	1,100,680	1.87%
asian american males	3,034,373	5.15%
asian american females	1,427,270	2.42%
hispanic american males	1,596,617	2.71%
hispanic american females	691,048	1.17%
native american males	46,769	0.08%
native american females	42,775	0.07%
multi-ethnic>50% males	902,348	1.53%
multi-ethnic>50% females	341,251	0.58%
caucasian females - sleb	3,811,677	6.47%
caucasian males - sleb	9,207,655	15.63%
caucasian females	3,673,154	6.23%
multi-ethnic 50/50	1,888,468	3.21%
total mbe\sleb	29,358,074	49.83%
caucasian females	-	0.00%
caucasian males	19,821,488	33.65%
unknown/decline	1,142,818	1.94%
publicly owned entity	8,591,994	14.58%
total	58,914,374	100.00%
% mbe\sleb	49.83%	

PAYMENTS \$25,001 - \$100,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1-2009 to	6/30/2013
MBE\SLEB\SUB		
african american males	4,098,863	3.52%
african american females	2,114,678	1.81%
asian american males	5,457,892	4.68%
asian american females	3,247,694	2.79%
hispanic american males	3,224,563	2.77%
hispanic american females	1,524,349	1.31%
native american males	71,231	0.06%
native american females	145,958	0.13%
multi-ethnic>50% males	1,036,287	0.89%
multi-ethnic>50% females	526,676	0.45%
caucasian females - sleb	10,491,875	9.00%
caucasian males - sleb	20,998,837	18.01%
caucasian females	4,023,978	3.45%
multi-ethnic 50/50	2,969,371	2.55%
total mbe\sleb	59,932,252	51.42%
caucasian females	-	0.00%
caucasian males	33,685,465	28.87%
unknown/decline	3,863,722	3.31%
publicly owned entity	19,124,684	16.40%
total	116,606,123	100.00%
% mbe\sleb	51.42%	

PAYMENTS \$100,001 - \$500,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1-2009 to	
	6/30/2013	
MBE\SLEB\SUB		
african american males	10,731,271	4.60%
african american females	4,097,546	1.76%
asian american males	10,355,858	4.44%
asian american females	4,706,166	2.02%
hispanic american males	8,086,741	3.47%
hispanic american females	4,423,030	1.90%
native american males	-	0.00%
native american females	1,938,774	0.83%
multi-ethnic>50% males	3,467,525	1.49%
multi-ethnic>50% females	987,923	0.42%
caucasian females - sleb	15,789,079	6.77%
caucasian males - sleb	42,462,093	18.20%
caucasian females	14,182,220	6.08%
multi-ethnic 50/50	3,711,841	1.59%
total mbe\sleb	124,940,067	53.57%
caucasian females	-	0.00%
caucasian males	65,708,645	28.14%
unknown/decline	5,423,353	2.32%
publicly owned entity	37,256,276	15.97%
total	233,328,341	100.00%
% mbe\sleb	53.57%	

PAYMENTS OVER \$500,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1-2009 to	
	6/30/2013	
MBE\SLEB\SUB		
african american males	18,287,000	3.71%
african american females	705,353	0.14%
asian american males	6,025,332	1.22%
asian american females	16,350,290	3.32%
hispanic american males	8,478,360	1.72%
hispanic american females	519,340	0.11%
native american males	-	0.00%
native american females	-	0.00%
multi-ethnic>50% males	425,975	0.09%
multi-ethnic>50% females	670,540	0.14%
caucasian females - sleb	8,716,481	1.77%
caucasian males - sleb	26,910,656	5.46%
caucasian females	15,159,342	3.07%
multi-ethnic 50/50	4,923,014	1.00%
total mbe\sleb	107,171,683	21.75%
caucasian females	-	0.00%
caucasian males	145,872,650	29.56%
unknown/decline	11,650,944	2.36%
publicly owned entity	228,503,578	46.33%
total	493,198,855	100.00%
% mbe\sleb	21.75%	

Vendor Pool - Active

Oct 31, 2013

	SLEB #	Local Vendors Non-SLEB #	Non-Local Vendors #	Total #
African American	204	1,637	520	2,361
Asian American	245	1,244	689	2,178
Hispanic American	115	860	434	1,409
Native American	4	30	33	67
Multi-ethnic	39	397	422	858
Caucasian SLEB	746			746
Caucasian Female		1,508	1,334	2,842
Total SLEB / MBE	1,353	5,676	3,432	10,461
Caucasian Male		2,562	3,888	6,450
Public Owned Entity	0	224	554	778
Total Other	0	2,786	4,442	7,228
TOTAL VENDORS	1,353	8,462	7,874	17,689